

#### Media release

Preliminary figures for the 2013 financial year - Corrected

# Orders well up - sales steady

- Order intake up 17 % to CHF 424 million
- Sales revenue of CHF 390 million, showing a slight increase (+2 %) year-on-year
- Consistently high order backlog of CHF 274 million
- Results expected to be in line with previous year

## Considerably improved order intake

In the 2013 financial year, the Starrag Group achieved an order intake of CHF 424 million, which represents a substantial 16.5 % rise year-on-year. Organically and adjusted for currency, the increase was 9.2 %. Primarily thanks to various large orders and the acquisition of Bumotec in 2012, the Group was able to significantly outperform the market which overall reported negative results. The growth was first and foremost down to the Aerospace target market, while Industry remained stable thanks to Bumotec. Transport saw orders decline due to the overall development in the sector in Germany and Asia, while the Energy target market remained at its previous low level.

In geographical terms, this highly satisfying increase in order intake can be attributed to new customers in Europe. In North America meanwhile, the uncertain economic and political climate meant that orders came in below the levels of the previous year. Asia also saw the Group record fewer new orders than in 2012 due to the lack of investment appetite in China.

Sales revenue in 2013 came in at CHF 390 million, which shows a year-on-year increase of 1.6 %. Organically and adjusted for currency, this represents a decline of -4.2 %. The order backlog went up to CHF 274 million, which is a record figure and some 14.6 % above 2012 levels. This will of course have a positive effect on future sales revenues, after the corresponding time lag. The book-to-bill ratio (the proportion of order intake/sales) was

also highly satisfactory, coming in at 1.09. In terms of overall results, operating profit EBIT

should be similar to the previous year's level before restructuring costs - as previously

communicated - are taken into account.

The 2013 annual report with the complete financial statement will be published at the

media and analysts conference on 7 March 2014 in Zurich.

**Company profile Starrag Group:** 

Starrag Group is a global technology leader in manufacturing high-precision machine tools for milling, turning,

boring and grinding of small, medium-sized and larger workpieces of metallic and composite materials. Our

customers are primarily internationally active companies in the Aerospace, Energy, Industrial and Transport

sectors. In addition to its portfolio of machine tools, Starrag Group provides integrated technology and

maintenance services that significantly enhance customer productivity.

Starrag Group products are marketed under the following strategic brands: Berthiez, Bumotec, Dörries,

Droop+Rein, Heckert, Scharmann, SIP, Starrag, TTL, WMW. Headquartered in Rorschach/Switzerland, the

Starrag Group operates manufacturing plants in Switzerland, Germany, France, the UK and India and has

established a network of sales and services subsidiaries in numerous other countries.

Starrag Group is listed on the SIX Swiss Exchange (STGN).

Rorschacherberg, 27 January 2014

Starrag Group Holding AG

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## **Key figures 2013** (preliminary, not audited)

CHF million	2013	2012	Change
Order intake	424	364	+16.5%
Order backlog	274	239	+14.6%
Sales revenue	390	383	+ 1.6%

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## **Forthcoming events**

•	Key figures / Annual report 2013	7 March 2014
•	Media and analysts conference in Zurich	7 March 2014
•	Annual general meeting in Rorschacherberg	12 April 2014
•	Interim information first quarter 2014	9 May 2014
•	Half-year report 2014	25 July 2014
•	Interim information third quarter 2014	4 November 2014
•	Preliminary information on annual results	26 January 2015

The economic projections and predictions contained in this information relate to future facts. Such projections and predictions are subject to risks, uncertainties and changes which cannot be foreseen and which are beyond the control of the issuer. The Starrag Group is therefore not in a position to make any representations as to the accuracy of economic projections and predictions or their impact on the financial situation of the Starrag Group or the market in the securities of the Starrag Group.